

Want a V.I.P. event?

(that's Value, Impact, Purpose)

LISTEN UP – IT'S GOOD BUSINESS

This powerful and motivational presentation will delight your group into taking the actions needed to further success. ***Listen Up – It's Good Business*** takes the audience on a humorous journey of listening as the key to building better communication skills.

Throughout the program Jeffrey includes information and stories that will encourage and provide insight into better communication. His delivery will create confidence in their ability to use the new skills to enhance relationships and increase sales.

Those attending will experience the power of communication awareness shifts through real stories about critical listening skills, rebuilt attitudes and positive actions. They know after experiencing this program that it's important to ***Listen Up – It's Good Business!***

The program includes critical listening skills, working from agreement, personality approaches, the power of questions, and four specific skills to persuade.

Breakout topics & keynote customizations for:

- *Hiring & Retention*
- *Customer Service*
- *Leadership*
- *Negotiations & Influence*
- *Sales, Telesales, Telemarketing*
- *Time & Project Management*
- *First Time Supervisor Skills*
- *Team Development & Enhancement*

Fee Schedule

Keynote	1 hour
Keynote w/ session	1 + 1-3 hours

His most requested keynote titles are:

- *You Make it Happen*
- *Cloning the Million Dollar Sales Rep*
- *Negotiation's Magnificent Eight*
- *Laughter is Good for the Bottom-Line*

All programs are customized to the needs of your audience. Satisfaction is 100% guaranteed.



Jeffrey Hansler, CSP
speaker, author



*Certified Speaking
Professional*