

Jeffrey Hansler Oxford Company

Jeffery Hansler is enthusiastic and committed about educating and encouraging people to reach beyond self-imposed limits. His crafted programs deliver value above the expectations of the clients he serves, and raises the bar in the training industry. His follow up ethic is testament to his commitment and his philosophy that continuous, relevant training is the key to creating standout organizations.

Jeffrey Hansler, author of *Sell Little Red Hen! Sell!*, is an expert trainer, motivator and educator. He focuses on the dynamics and interaction in business while inspiring audiences with his unique ability to translate organizational objectives into entertaining, absorbable and memorable programs. He's been a sales person since age 9, and consulting since 1983. A man who would never clone himself, because he's afraid he'd have to split the commissions! He is eager to serve those who are excited about their future, and what they have learned.

The subtle use of games, metaphors, interactive exercises and memorable stories make learning fun. Implementations of key concepts are easily recalled when they are needed most: in the midst of a wave about to crash upon you. Jeffery believes that training must land you safely on the beach, your shoulders high, and your eyes above the horizon.

The Oxford Company and Jeffrey Hansler provide the most deliberate and active-driven programs needed by the organizations of tomorrow. "I use as metaphor, the moon and the ocean. How they work together, create change, and use the diversity of their elements to create opportunity and harmony in a continuous, predictable cycle. As the ocean anticipates the moon, the tide spells the difference between life and death ...so will change define your business."

